

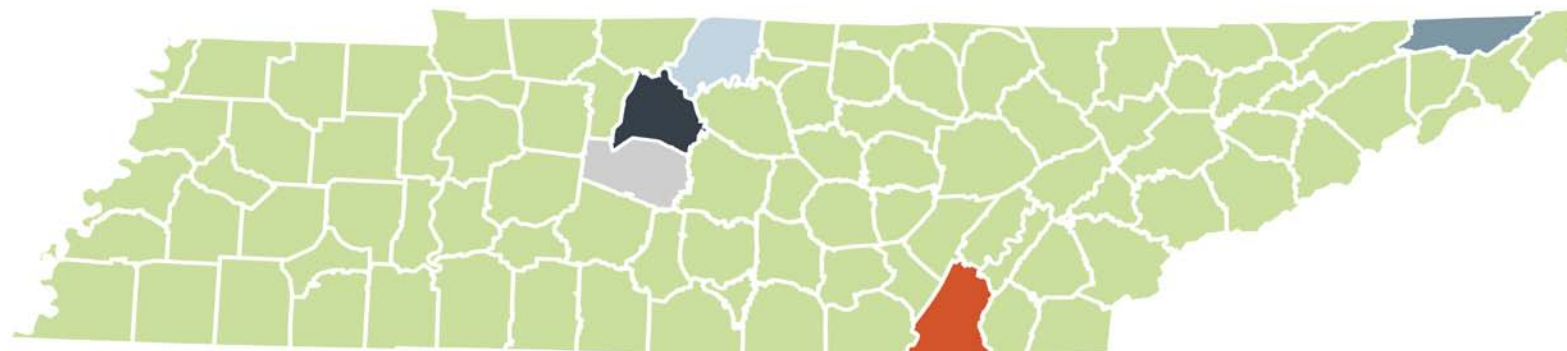


Site Select TN is the Tennessee Department of Economic and Community Development's quarterly newsletter aimed at informing our partners in business development on the successes and milestones being achieved in Tennessee. ECD's mission is to develop strategies which help make Tennessee the No. 1 location in the Southeast for high quality jobs.

Third Quarter 2012

economic UPDATE

Tennessee's Jobs
Announcements
in Q3



The ECD team has been hard at work this quarter, and the proof is in the continuous jobs announcements week after week. In Quarter Three, ECD announced over 4,000 jobs and \$460 million in investments. Five substantial announcements this quarter included MGM Industries, Tractor Supply Company, U.S. Solutions Group, Inc., Hönigsberg & Düvel Corporation and HCA.





In July, MGM Industries announced plans to expand its Hendersonville, Tenn. facility. The expansion represents an investment of \$3 million and the creation of 75 jobs during a three year period. The additional jobs will include production, engineering and maintenance positions. Founded in Hendersonville, Tenn. in 1965, MGM Industries has been making high quality fenestration products for residential and light commercial construction projects large and small for over 45 years.

Tractor Supply Company, the largest retail farm and ranch supply store chain in the U.S., announced in August that it will build a new 260,000 square-foot corporate headquarters in Brentwood, Tenn. The new facility, referred to as the Store Support Center, is expected to open in mid-2014. Currently, Tractor Supply leases three separate buildings in the same Brentwood area and employs approximately 650 people. The workforce is expected to grow to more than 1,000 in the new facility.

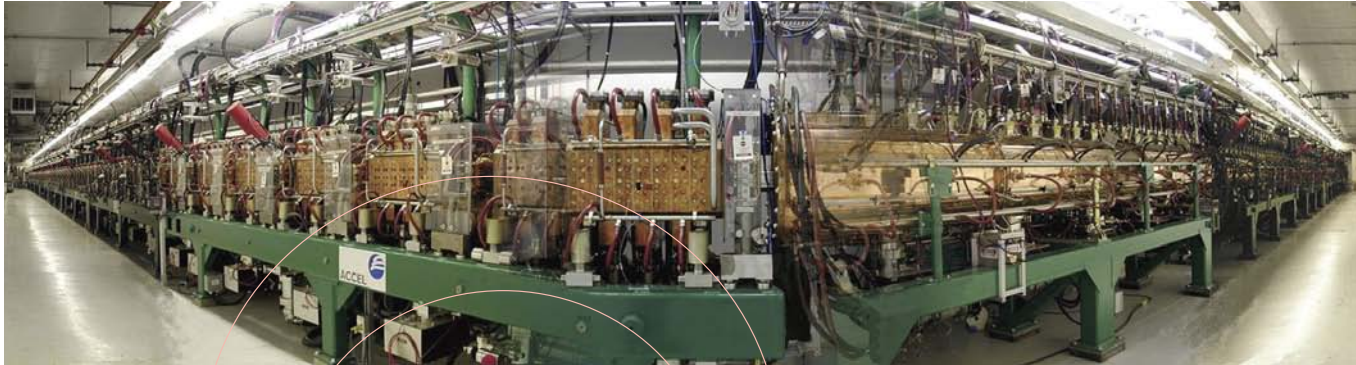
In August, U.S. Solutions Group, Inc., a Teleperformance company, announced plans to open a call center in Sullivan County. The announcement represents an investment of \$4.1 million and the creation of 548 jobs. In operation since 2001, U.S. Solutions Group, Inc. was established in response to the demand of America's leading corporations for high quality, customized outsource services.

Hönigsberg & Düvel Corporation, an information technology company, announced plans in September to expand its Chattanooga operations. The company will invest \$600,000 and create 116 new jobs. Hönigsberg & Düvel Corporation specializes in consulting, project management and outsourcing.

Top Q3 Announcements in Tennessee

	Hendersonville, Tenn.; Painted vinyl window and door manufacturer. \$3 million investment and 75 new jobs.
	Brentwood, Tenn.; Largest retail farm and ranch supply store chain in the U.S. Plans to build a new 260,000 square-foot corporate headquarters in Brentwood, Tenn.
	Bristol, Tenn.; New call center. \$4.1 million and 548 new jobs.
	Chattanooga, Tenn.; IT services company. \$600,000 and 116 new jobs.
	Nashville, Tenn.; Two corporate headquarters. 2,000 new jobs and \$200 million investment.

In September, HCA announced one of the largest commercial office developments in Nashville history: the location of two corporate headquarters. The expansion of two HCA business units will employ nearly 2,000 workers within five years. The development represents a private investment in excess of \$200 million.



|spotlight

Advanced Manufacturing

Tennessee's ideal location, low costs of doing business and high quality work force creates the right environment for advanced manufacturing and energy technologies companies to locate and expand.

Our business-friendly climate features no personal income tax and one of the lowest tax burdens in the country. We're a right-to-work state with competitive incentives that include job training and infrastructure grants, a special economic development fund, tax credits and applicant recruitment and screening.

With the majority of all major U.S. markets within a day's drive, Tennessee's geography and transportation infrastructure are perhaps two of its greatest strengths. We offer unparalleled efficiency and proximity to global customers with the world's second busiest freight

airport in Memphis, immediate access to eight major interstate highways and an extensive network of railways and waterways.

Training the work force of today and educating the work force of tomorrow is one of our top priorities. Tennessee has placed a special emphasis on Science, Technology, Engineering and Math (STEM) disciplines to ensure advanced manufacturing and energy technologies companies have a steady pipeline of well-prepared applicants. We are also home to unique public-private educational partnerships with leading companies in this sector, including the Regional Center for Advanced Manufacturing, The Volkswagen Academy and the Austin Peay Chemical Engineering Technology Program.

Major Advanced Manufacturing and Energy Technologies Companies (Non-Automotive)

Company	Location	Employees
Eastman Chemical	Kingsport	8,000
Electrolux Home Products	Springfield	2,700
Carrier Corporation	Collierville	2,500
Alcoa	Alcoa	2,400
Smith & Nephew	Memphis	1,725
Whirlpool	Cleveland	1,527
The Trane Company	Clarksville	1,500
Medtronic Sofamor	Memphis	1,500
Triumph Aerostructures, LLC	Nashville	1,100
Wright Medical	Arlington	900
American Ordnance	Milan	800
Delta Faucet Company	Jackson	800
Alstom Power, Inc.	Chattanooga	600

At Home in Tennessee

Electrolux

- Building a new \$190 million facility in Memphis utilizing advanced manufacturing processes that will be a center of excellence for Electrolux cooking products.
- Invested \$5 million to expand Springfield facility to become the North American R&D center for cooking products and the Global Development Center for Electrolux Major Appliances worldwide.

ALSTOM

- Invested \$300 million in a state-of-the-art production facility in Chattanooga for steam turbines, gas turbines, large turbo-generators and related equipment.
- Facility has the capacity to manufacture and test the world's largest turbines and supports retrofit projects.



- Opened the world's newest, largest and most innovative premium cooking plant in Cleveland in 2012.
- The new, 1 million square foot production facility and 400,000 square foot distribution center represents an investment of \$200 million.

Tennessee Well Represented at 2012 SEUS-Japan Annual Meeting in Tokyo, Japan



A Tennessee delegation including Governor Bill Haslam and First Lady Crissy Haslam, ECD Commissioner Bill Hagerty, Finance and Administration Commissioner Mark Emkes, additional ECD staff, local government officials, business leaders and chamber representatives attended the 35th Annual Joint Meeting of the Southeast U.S./Japan and Japan-U.S. Southeast Association in Tokyo, Japan in September.



Japan is Tennessee's largest foreign investor nation with 133 Japanese-owned businesses operating in the state that employ almost 33,000 people and represent an investment of more than \$14 billion. In addition to corporate investments, Japan also provides a welcome marketplace for Tennessee goods. In 2011 alone, Tennessee exported more than \$1.6 billion worth of goods to Japan, ranking in the top 10 of all U.S. states.



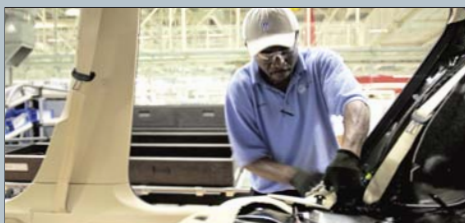
TOP: Gov. Haslam speaks at the Tennessee Existing Industry reception held at the Imperial Hotel in Tokyo, Japan. **BOTTOM:** Gov. Haslam, ECD Commissioner Hagerty, Finance and Administration Commissioner Emkes and ECD staff met with officials from Japan Vilene Company while in Tokyo, Japan. Japan Vilene has operations in Manchester, Tenn. under the name VIAM and VICAM.

Gov. Haslam Among Founders of National Governors Auto Caucus

Tennessee Gov. Bill Haslam joined Govs. Rick Snyder (R-MI), Jay Nixon (D-MO) and Pat Quinn (D-IL) to announce the formation of the National Governors Auto Caucus in early August at the annual Center for Automotive Research Management Briefing seminar in Traverse City, Mich. The Governors Auto Caucus was formed to support a robust auto manufacturing sector that is vital to a healthy U.S. economy.



ABOVE: Gov. Haslam speaks at the annual Center for Automotive Research Management Briefing seminar in Traverse City, Mich.



More than 900 auto plants and suppliers call Tennessee home, including assembly plants for Nissan, Volkswagen and General Motors. Thanks to this growing industry, 105,000 Tennesseans are employed and a payroll of more than \$6 billion is generated annually. In fact, one out of every three manufacturing jobs in the state supports the automotive sector.